

No.SOPC(C&W)5-17/2026(PPP)(General)
GOVERNMENT OF THE PUNJAB
COMMUNICATION AND WORKS DEPARTMENT
Dated Lahore the 26th February, 2026

To

The All Participants

Subject: **MINUTES OF 2nd PRE-BID MEETING OF MANAGEMENT CONTRACTS
IN ROAD SECTOR UNDER PPP MODE (09-NO. ROADS).**

I am directed to enclose herewith a copy of minutes / replies of Bidder's Queries of 2nd Pre-Bid meeting of Management Contracts in road sector under PPP mode (09-No. roads), held on 10.02.2026, for information and further necessary action (if any).

D.A / as above.


(RIFFAT HINA)
Section Officer (PC)

C.C

- i. Chief Executive Officer (CEO), Punjab Financial Advisory Service (PFAS), Lahore along with copy of above said minutes.
- ii. AS (Tech-III), CWD.
- iii. Director PPP, Punjab Special Initiatives Department, Lahore along with copy of above said minutes.
- iv. Mr. Nayyar Saeed, Consultant for PPPs in C&W Department, Near o/o Superintending Engineer, Highways Circle, Lahore along with copy of above said minutes.

2nd PRE-BID MEETING ON O&M PROJECTS (PPP MODE)

	Query	Reply
<u>1</u>	<p><u>(M/S GREYWAY Pvt Ltd)</u></p> <p>1. Following the first pre-bid meeting, it was understood that the Implementing Agency may issue an addendum or corrigendum prior to bid submission. We would appreciate it if you could please confirm whether any such addendum or corrigendum has been issued.</p>	<p>Yes, an addendum will be issued pursuant to pre-bid meeting.</p>
<u>2</u>	<p><u>KAINAT ENTERPRISES</u></p> <p>1. Request for Bid Extension Time.</p>	<p>Extension in time has been granted for up to 4th March, 2026. Corrigendum has been published.</p>
	<p>2. The timeline of 5 years restricts the participation of other technically capable and experienced firms which have satisfactorily completed projects beyond this period. In this regard, we kindly request the competent authority to consider relaxing the mandatory work experience criteria from 5 years to 10 years.</p>	<p>Accepted. Appropriate amendments are being made to the RFP.</p>
	<p>3. We kindly request the competent authority to consider relaxing the Specific Operation and Maintenance work experience criteria from 5 years to 10 years in the interest of enhanced competition and broader participation.</p>	<p>Accepted. Appropriate amendments are being made to the RFP.</p>
<u>3</u>	<p><u>SARFRAZ ALI</u></p> <p>This is with reference to the recently advertised tender for the Performance-Based Contracting (PBC) of different road segments under the jurisdiction of the C&W Department. Upon reviewing the site conditions and the provided tender documents, we have noted that several toll plazas within the scope of this project are currently being operated by a semi-government organization, utilizing an established</p>	<p>The Project Site will be delivered to the successful bidder free from anyother toll operator. The successful bidder will have to install its own toll plazas and its own ETTM system as part of the scope of the concession (if toll plaza not already constructed and / or ETTMS not already installed according to the required specifications).</p>

<p>M-Tag centralized toll collection system. Since the existing situation and the operational interface between the PBC contractor and the current M-Tag system are not clearly identified in the bid documents, we request clarification on the following points:</p> <p>1. Electronic Toll Collection System Sovereignty: Will the successful PBC contractor be permitted to remove the M-Tag equipment already installed by the semi-government organization and install their own independent electronic toll collection (ETC) system? Or is it a mandatory requirement to utilize the existing infrastructure?</p> <p>As these points are critical for determining the financial viability and technical scope of our proposal, we request that the C&W Department issue a formal addendum or clarification to ensure a transparent and competitive bidding process.</p>	<p>However, if the private partner wishes to use an E-Tag system, then it will have to use the existing M-Tag system, in order to provide convenience to the road users as M-Tag is already being used widely across the country.</p>
<p>2. Revenue Reimbursement Policy: In the event that the existing M-Tag system remains operational, the revenue share belonging to the PBC contractor will be collected by the third-party semi-government organization. Please provide the specific policy, formula, and reimbursement timeline for the transfer of these funds to the contractor. It is essential to understand the mechanism for auditing and verifying these collections.</p>	<p>The private partner shall negotiate this arrangement independently with “One Network” in case it wishes to utilize the M-tag system.</p>
<p>3. Toll Lane Configuration and Traffic Management: The tender documents are currently unclear regarding the required number of toll lanes. Please clarify if the existing toll lanes must remain as-is, or if the PBC contractor can propose an increase in the number of lanes to accommodate traffic volume, ensure efficient flow, and prevent the queuing of vehicles.</p>	<p>Already addressed in minutes of the previous pre-bid meeting, which are available on the C&W website. The private partner is free to design and propose the toll lanes within available ROW.</p>

2nd PRE-BID MEETING FOR OPERATION & MAINTENANCE (O&M)
PROJECT (5-NOS GROUPS) ON PPP MODE

COMMUNICATION & WORKS DEPARTMENT

Dated: 10-02-2026 at 03:00 PM

Sr. No.	Name / Designation	Firm Name	Cell No	Email
1.	Syed Sami ullah	Agba Construction CO.	0312-8314003	
2.	Hussain Ahmad	RECIPIE Eng SERVICES PVT LTD	0300 418340	hussain.ves@gmail.com khanhussain@gmail.com
3.	Azay Khan	Senior Consultant - ZKB ZATA Consulting	0321-9930132	YKhan
4.	Khalid Javed Specialist Road Sect	P4A	0333-4124688	A
5.	Mansoor Sarwar	Deputy DG (P) P4A	0333-5352209	MS
6.	Asad Munir Baloch	Chief Finance / P4A	03077600166	A
7.	Mohammad Zain Sheikh	SARCO	0321-9344444	Zain
8.	Javed Ali	Eddco Construction (Pvt) Ltd	0300-4590781	Javed
9.	Hussain/Sy manager	PFAS	0342-819118	Hussain
10.	Mohammad Ali For	ZAIN TRADERS ETTM + WW.	0300 2386965	U
11.	Amyad Munir	PFAS	0384-3610333	Amyad
12.	Wali Muhammad	PFAS	0301 1152222	Wali
13.	Minam Karim	PFAS	03018491433	Minam

14.	Aqwa Stakeel	RIAA Becker Gillette	03448448555 aqwa.stakeel12@gmail.com	
15.	Mariam Omer	RIAA Becker Gillette	03018419960 maria.omer@riabg.com	
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18.	Mazhar M Amd	Tech Monix Solutions	0300-8403233	
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